

COURSE TITLE AND NUMBER: BUSINESS LAW II B 291

# North Central Michigan College

NCMC MASTER COURSE SYLLABUS

Last Revised Date: 11/22/04

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DIVISION/AREA: Business and Technology

DEPARTMENT:

DIVISION DIRECTOR: Robert J. Marsh, Ph.D., P.E.

ORIGINATOR:

DEAN OF INSTRUCTION: Timothy Dykstra, Ph.D.

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TOTAL HOURS OF INSTRUCTION: 3    LECTURE: 3    LAB: 0    TOTAL CONTACT HOURS: 52.8

COURSE NUMBER: B 291

CREDIT HOURS: 3

COURSE TITLE: Business Law II

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TRANSFERABLE    YES: X    NO:    TO: LSSU BA255

PREREQUISITE(S)/COREQUISITE(S)/ADVISORY: None

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CATALOG DESCRIPTION:

A continuation of B 290 with special emphasis on the laws of business transactions, including sales and contracts; commercial and financial transactions; landlord tenant and real estate law.

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GENERAL EDUCATION OUTCOMES:

- Think critically and analytically
- Write and speak effectively
- Independently acquire knowledge
- Gain an understanding of the major ideas, values and events of Western civilization and American society, and knowledge of the organization and functioning of our political system

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COURSE OBJECTIVES & OUTCOMES:

To familiarize students with the relationships between legal and economic concerns affecting business and to provide students with a practical working knowledge of such concerns as they are likely to be encountered in the business world.

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METHODS OF INSTRUCTION:

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Lecture, class participation, exams.

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METHODS OF EVALUATION:

- Midterm exam 45%
- Final exam 45%
- Class participation 10%

REQUIRED TEXTS: Cheeseman, Contemporary Business Law, 3<sup>rd</sup> edition

OPTIONAL SUPPLEMENTARY MATERIALS:

Reasonable accommodations may be provided for students with documented physical, sensory, cognitive, systemic, and/or psychiatric disabilities. Please contact the Learning Support Services (LSS) at (231) 348-6682 to arrange services for this course.

TIME ALLOWANCE AND SEQUENCE OF INSTRUCTION:

Week	Topic
1	Introduction to course, syllabus; expectations
2	Sales contracts
3	Warranties and products
4 & 5	Negotiable instruments
6 & 7	Secured transactions
8	Midterm exam
9	Bankruptcy
10	Break (spring or Thanksgiving)
11	Agency/sole proprietorships/franchises
12	Partnerships
13 & 14	Corporations
15	Cumulative-film feature
16	Final exam

APPROVED FOR ADOPTION BY THE CRD/AP COMMITTEE ON 11/22/04